

| Division 1: New England - Connecticut, Maine, Massachusetts, |
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| New Hampshire, Rhode Island, Vermont |

1. Vodka

2. Whiskey American

3. Cordials

4. Tequila

5. Whisky Scotch

Division 2: Mid Atlantic - New Jersey, New York, Pennsylvania

1. Vodka

2. Tequila

3. Whisky Scotch

4. Whiskey American

5. Cognac

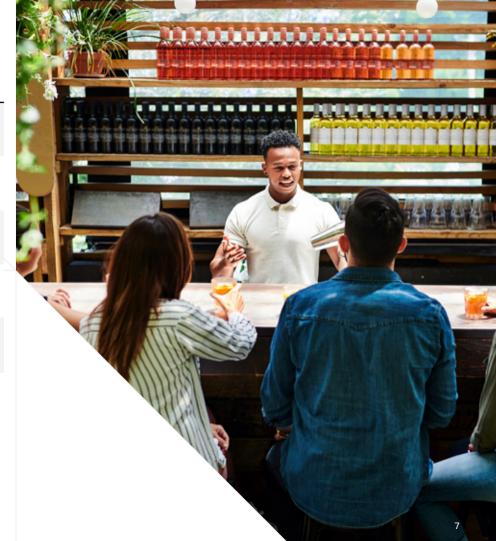
| Division 3: East North Central – Illinois, Indiana, Michigan, Ohio, Wisconsin | Division 4: West North Central – Iowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, South Dakota |
|--|---|
| 1. Vodka | 1. Vodka |
| 2. Whiskey American | 2. Whiskey American |
| 3. Whisky Canadian | 3. Whisky Canadian |
| 4. Rum | 4. Rum |
| 5. Tequila | 5. Tequila |
| | |

| Division 5: South Atlantic – Delaware, Florida, Georgia, Maryland, North Carolina, South Carolina, Virginia, Washington, West Virginia | Division 6: East South Central – Alabama, Kentucky, Mississippi, Tennessee |
|---|---|
| 1. Vodka | 1. Whiskey American |
| 2. Whiskey American | 2. Vodka |
| 3. Tequila | 3. Whisky Canadian |
| 4. Whisky Scotch | 4. Tequila |
| 5. Rum | 5. Rum |

| Division 7: West South Central – Arkansas, Louisiana, Oklahoma, Texas | Division 8: Mountain – Arizona, Colorado, Idaho, Montana, Nevada, New Mexico, Utah, Wyoming |
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| 1. Vodka | 1. Vodka |
| 2. Whiskey American | 2. Whiskey American |
| 3. Whisky Canadian | 3. Tequila |
| 4. Tequila | 4. Whisky Canadian |
| 5. Prepared cocktails | 5. Cordials |
| | |

Division 9: Pacific – Alaska, California, Hawaii, Oregon, Washington

- 1. Vodka
- 2. Tequila
- 3. Whiskey American
- 4. Whisky Canadian
- 5. Prepared cocktails



About NielsenIQ

Arthur C. Nielsen, who founded Nielsen in 1923, is the original name in consumer intelligence. After decades of helping companies look to the future, we are setting the foundation for our future by becoming Nielsen. We continue to be the undisputed industry leaders as evidenced by our experience and unmatched integrity. As we move forward, we are focused on providing the best retail and consumer data platform, enabling better innovation, faster delivery, and bolder decision-making. We are unwavering in our commitment to these ideals and passionate about helping clients achieve success. For more information, visit: nig.com.